



# Mondi Europe & International

the partnership principle

"We were looking for a proactive partner. Orange demonstrated that it could provide a set of tools and processes to make this vision become a reality."

**Roman Scarabot-Muller**

Global IT Infrastructure Manager  
Mondi Europe & International

**highlights**

- leading worldwide paper and packaging group
- business-critical enterprise resource planning (ERP) platform needed a superior network
- Orange selected as global managed IP network provider for 100+ sites
- 1,000+ mobile workers are using Business Everywhere

## issues and challenges

Mondi Europe & International, a subsidiary of The Mondi Group, is Europe's largest producer of craft paper and enjoys leading positions in the sale of office paper and uncoated wood-free paper in Europe. It is growing rapidly through acquisitions in Bulgaria, China, Denmark, France, Hungary, Italy, Mexico, the Netherlands, Poland, Russia, Slovakia, the U.K. and the U.S.

This rapid growth left a pieced-together network of incompatible ERP platforms responsible for controlling all of the business's day-to-day processes, from financials and logistics to production planning. It became obvious that a single standardized SAP platform could fully integrate the company's holdings and drive efficiency throughout the organization, but its segmented network was not up to the task. Mondi needed a seamless global network and guaranteed SAP performance.

- **the objective:** find a trusted partner to replace the legacy network with a managed global IP network and ensure ERP performance in a demanding environment

## the Orange Business Services solution

- The global MPLS IP VPN from Orange Business Services connects over 100 mills, factories and sales offices throughout Africa, America, Asia and Europe. The network features classes of service (CoS) to ensure that mission-critical SAP traffic is not impacted by bandwidth-hungry email and Web browsing.
- With Business Everywhere, over 1,000 mobile workers have access to SAP no matter where they are in the world.
- Extreme resiliency enables Orange to offer 100% availability guarantees in many locations. Orange proactively detects and fixes all fault and performance issues before they can affect the delay-sensitive SAP application.
- The network is designed to grow as quickly as Mondi. Dedicated life cycle, project and customer service managers ensure that the network is continually optimized to meet Mondi's changing needs.

## the benefits

### fully managed IP network

- modern and highly efficient connections
- improved application response times
- guaranteed 100% network availability in many locations
- scalability to grow with the business
- reduced overhead with a single network-supplier contract

### smooth operator

- resilient environment for SAP
- on-time deployment and implementation
- worry-free IT infrastructure management
- expert advice regarding ongoing strategy and development

**for more information about Orange Business Services, visit [www.orange-business.com](http://www.orange-business.com)**

**for more information about Mondi Europe & International, visit [www.mondigroup.com](http://www.mondigroup.com)**

## true partnership...

"Our relationship is not a typical supplier-customer relationship. We're more like a team. Working with Orange has been an extremely positive experience."

**Roman Scarabot-Muller**



## results

- global connectivity and management
- more efficient and reliable business processes
- reduced costs through data center consolidation
- centralized IT requiring less man-power
- proactive fault detection and resolution
- streamlined organization